

### BUDGET WORKSHOP

July 8, 2025 6:00PM



#### BUDGET TIMELINE



#### **Budget Prep**

Setup System and data gathering



#### **Budget Projects & Priorities**

Budget Meetings Revenue Projections Budget Priorities

May

June

July

August



#### **Budget Meetings**

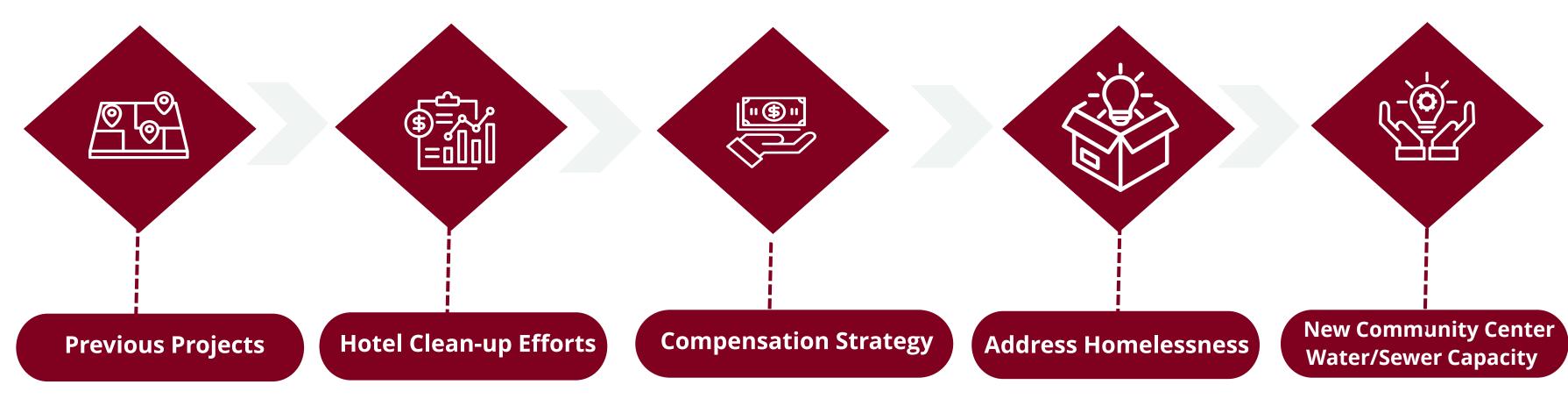
Departmental Budget Meetings



### **Budget Review, Presentation & Adoption**

**August 13**<sup>th</sup> - Budget Books to Council **August 20**<sup>th</sup>- Budget Presentation & Public Hearing **August 27**<sup>th</sup>- Budget Adoption

## Mayor & Council Top 5 Projects and Priorities



Complete Previous Projects

Public Services Department

Strategic Efforts to clean-up Hotel in the City

Police Department

Compensation Study and Benefits

Human Resources Department

Partnerships to address homelessness

Police Department

Identify sites & Acquire Land for New Community Center

Collaborate with Fulton County for capacity

Parks and Rec/ Public Services Departments

### CURRENT BUDGET YEAR FY25



#### **GF REVENUES**

	Original	YTD	Projected Next	Projected	Favorable
	Budget 2025	Actual	Three Months	FY 2025	(Unfavorable)
PROPERTY TAX	19,924,247	19,284,377	632,530	19,916,907	(7,340)
LOCAL OPTION SALES TAX	10,189,750	6,859,907	2,274,000	9,133,907	(1,055,843)
<b>BUSINESS &amp; OCCUPATIONAL TAXES</b>	1,600,000	1,785,467	0	1,785,467	185,467
FRANCHISE FEES	1,859,829	1,949,422	64,746	2,014,168	154,339
INSURANCE PREMIUM TAXES	2,665,362	2,560,841	0	2,560,841	(104,521)
LICENSES & FEES	155,350	130,000	0	130,000	(25,350)
PERMITS	2,486,240	2,439,429	43,925	2,438,354	(47,886)
FINES AND FORFEITURES	1,000,500	403,407	285,000	688,407	(312,093)
BUDGETED FUND BALANCE	2,089,608	0	0	0	(2,089,608)
ALL OTHER REVENUE	3,535,408	3,832,960	882,934	4,715,894	1,180,486
OTHER FINANCING RESOURCE	475,767	104,420	521,967	626,387	150,620
TOTAL REVENUES	45,982,061	39,350,230	4,705,102	44,010,332	

Difference	(1,971,729)
FB	2,089,608

# GF REVENUE PROJECTIONS FY26



#### **GF REVENUES**

	Original	YTD	Projected Next	Projected	
	Budget 2025	Actual	Three Months	FY 2025	Proposed 2026
PROPERTY TAX	19,924,247	19,284,377	632,530	19,916,907	22,622,110
LOCAL OPTION SALES TAX	10,189,750	6,859,907	2,274,000	9,133,907	9,316,585
<b>BUSINESS &amp; OCCUPATIONAL TAXES</b>	1,600,000	1,785,467	0	1,785,467	1,874,740
FRANCHISE FEES	1,859,829	1,949,422	64,746	2,014,168	2,114,876
INSURANCE PREMIUM TAXES	2,665,362	2,560,841	0	2,560,841	2,688,883
LICENSES & FEES	155,350	130,000	0	130,000	130,800
PERMITS	2,486,240	2,439,429	43,925	2,438,354	2,557,855
FINES AND FORFEITURES	1,000,500	403,407	285,000	688,407	1,000,000
BUDGETED FUND BALANCE	2,089,608	0	0	0	0
ALL OTHER REVENUE	3,535,408	3,832,960	882,934	4,715,894	4,800,760
OTHER FINANCING RESOURCE	475,767	104,420	521,967	626,387	626,387
TOTAL REVENUES	45,982,061	39,350,230	4,705,102	44,010,332	47,732,997

## OPERATIONAL REQUESTS





#### **POLICE DEPARTMENT**

70 Radios **\$373,760.80**Interior Paint **\$5,900**Power Wash (Exterior Awning) **\$5,000**6 Toolboxes for Code Enforcement Trucks **\$1,458** 

#### **FIRE DEPARTMENT**

1 Medium Duty Rescue Truck **\$750,000**Replacement Quint **\$1,800,000**Extrication Equipment **\$168,482** 

#### **PUBLIC SERVICES**

AMI System Upgrade **\$505,000**Maintenance Contract New Parks **\$100,000** 



#### **Community Development**

Plotter **\$4,000** 

Office Furniture & Workstations \$10,000

#### **Operations**

Camera Upgrades **\$4,500**Computer Equipment **\$2,500**Photography Studio Elements **\$2,500** 

#### **Court Services**

Building Improvements \$19,839.



#### **Parks and Recreation**

Outdoor Equipment \$2,700

#### **Finance**

Check Folding Machine **\$3,000** 

#### **City Clerk**

Upgrade Records Management Software **\$15,000**Audio Visual Upgrade **\$33,000**Office Furniture **\$5,500** 



#### **HUMAN RESOURCES**

Tuition Reimbursement Program **\$35,000**Salary Study **\$32,500** 

### STAFF REQUESTS



### Finance Department Personnel

Position Title	Current	Proposed	Notes
1 Comptroller	1	1	
2 Accounting Manager	1	1	
3 Accountant III	1	1	
4 Accountant II	1	1	
5 Accountant I	1	1	Reclass to Accountant II
6 Purchasing Coordinator	1	1	
7 Senior Accountant	1	1	
10 Administrative Assistant	0	1	
	7	8	

### City Clerk Personnel

Position Title	Current	Proposed	Notes
1 City Clerk	1	1	
2 Deputy City Clerk	1	1	
3 Records Analyst	0	1	
	2	3	

#### Court Services Personnel

Position Title	Current	Proposed	Notes
1 Court Judge	1	1	
2 Court Administrator	1	1	
3 Court Clerk III	1	1	
4 Court Clerk I	1	1	
5 Administrative Assistant-PT	1	1	
6 Warrant Clerk II-PT	1	1	
7 Deputy Court Clerk	1	1	
10 Clerk of Court	0	1	
	7	8	

### Operations Department Personnel

Position Title	Current	Proposed	Notes
1 Director, Operations	1	1	
2 Marketing Specialist II	1	1	
3 Marketing & Arts Manager	1	1	
4 Executive Administrative	1	1	
5 Marketing Specialist I	1	1	
6 Operations Coordinator I	1	1	
	6	6	

#### Human Resources Personnel

Position Title	Current	Proposed	Notes
1 Director, Human Resources	1	1	
2 Human Resource Generalist	2	3	
3 Hr Manager	1	1	
	4	5	

### Public Services Department Personnel

	Position Title	Current	Proposed	Notes
1	Accounting Technician	3	3	
2	Accounting Technician II	2	2	
3	Accounting Technician III	1	1	
4	Administrative Assistant	1	1	
5	Administrative Assistant II	1	1	
6	Assistant Public Services Director	1	1	
7	Building Maintenance Supervisor	1	1	
8	Building Maintenance Tech I	2	2	
9	Building Maintenance Tech II	1	1	
10	Director, Public Services	1	1	
11	Division Manager	3	3	
12	Laborer I	18	18	
13	Laborer II	8	8	
14	Laborer III	6	6	
15	Meter Service Tech II	1	1	
16	Meter Service Tech III	1	1	
17	Street Supervisor	1	2	
18	Utilities Supervisor	1	1	
19	Water Supervisor	1	1	
20	Financial Anaylist		1	
21	CIP Manager		1	
22	Building Maintenance Tech III		1	
		54	58	

### Fire Department Personnel

Position Title	Current	Proposed	Notes
1 Assistant Fire Marshal	1	1	
2 Battalion Chief	3	3	
3 Deputy Fire Chief	2	2	
4 EMS Coordinator	1	1	
5 Executive Assistant	1	1	
6 FF Sergeant	6	6	
7 Fire Apparatus Operator	12	12	
8 Fire Chief	1	1	
9 Fire Fighter / Paramedic	9	9	
10 Fire Fighter / Paramedic-PT	0	3	
11 Fire Fighter EMT	22	31	
12 Fire Fighter EMT-PT	6	3	Reclass to Paramedic
13 Fire Safety Inspector	2	2	
14 Lieutenant, Fire	4	4	
	70	79	

### Parks and Rec Department Personnel

	Position Title	Current	Proposed	Notes
1	Administrative Assistant	1	1	
2	Assistant Director, Parks & Recs	2	2	
3	Director, Parks & Recreations	1	1	
4	Laborer I	3	2	Create 2 Part time positions
5	Parks & Recreation Manager	1	1	
6	Recreation Aid/Assistant	1	1	
7	Recreation Aid/Assistant-PT	6	6	
8	Recreation Coordinator-PT	1	1	
9	Recreation Supervisor	1	1	
10	Laborer I-PT	0	2	
		17	18	

### Police Department Personnel

	Position Title	Current	Proposed
1	. Academy Coordinator/PIO	1	1
2	Administrative Assistant	2	2
3	Assistant Chief, Police	1	1
4	Captain, Police	4	4
5	Certification Manager	1	1
6	Chief Code Enforcement Officer	1	1
7	Code Enforcement Officer I	3	3
8	Code Enforcement Officer II	2	2
9	CSI/ Criminalist	1	1
10	Executive Administrative Assistant	1	1
11	Fleet Manager	1	1
12	GCIC Officer	1	2
13	Lieutenant, Police	9	9
14	Master Patrol Officer	10	10
15	Patrol Officer	42	47
16	Police Chief	1	1
17	Property/Evidence Officer	1	1
18	Record Clerk I	3	3
19	Record Clerk I-PT	1	1
20	Sergeant, Police	9	11
21	Sergeant, Police-PT	1	1
22	Detective Sergeant	4	5
23	Major	0	1
		100	110

### Community Development Personnel

Position Title	Current	Proposed	Notes
1 Community Development Director	1	1	
2 Assistant Director	1	1	
3 Administrative Assistant	1	1	Administrative Assistant II
5 Senior Planner	1	1	
6 Planner II	1	1	
7 Permit Coordinator	1	1	
8 Permit Technician I	1	1	
9 Development Inspector	0	1	
10 Economic Development Coordinator	0	1	
	7	9	

### Office of the City Manager Personnel

Position Title	Current	Proposed	Notes
1 City Manager	1	1	
2 Assistant City Manager	1	1	
3 Administrative Specialist	1	1	
4 Grants Administrator	1	1	
5 Administrative Assistant-PT	1	1	
6 Clerical Assistant-PT	1	1	
7 Executive Administrative Assistant-PT	1	1	
8 Executive Administrative Assistant	1	1	
9 Grants Specialist	1	1	
10 Intern-PT	1	1	
11 Intern-PT	1	1	
12 Intern-PT	1	1	
13 Intern-PT	1	1	
14 Intern-PT	1	1	
15 Intern-PT	1	1	
16 Intern-PT	1	1	
17 Intern-PT	1	1	
18 Intern-PT	1	1	
19 Intern-PT	1	1	
20 Intern-PT	1	1	
21 Intern-PT	1	1	
Chief Innovation Officer	1	1	
	22	22	

### **Priority Personnel**

Position Title	Proposed
1 Development Inspector	1
2 Detective Sergeant	1
3 Sergeant-Traffic	1
4 Reclass 3 PT EMT to PAR.	1
5 PS-Accountant II/Financial Anaylist	1
6 PS-CIP Manager	1
	6

### INSURANCE CHANGES





### Insurance Changes

#### **Medical Insurance**

- Increase by \$314,134 (11%)
  - Split increase EE and ER
- No Change in Plan benefits

Ancillary Insurance (Decreased \$43,651 due to bundling)

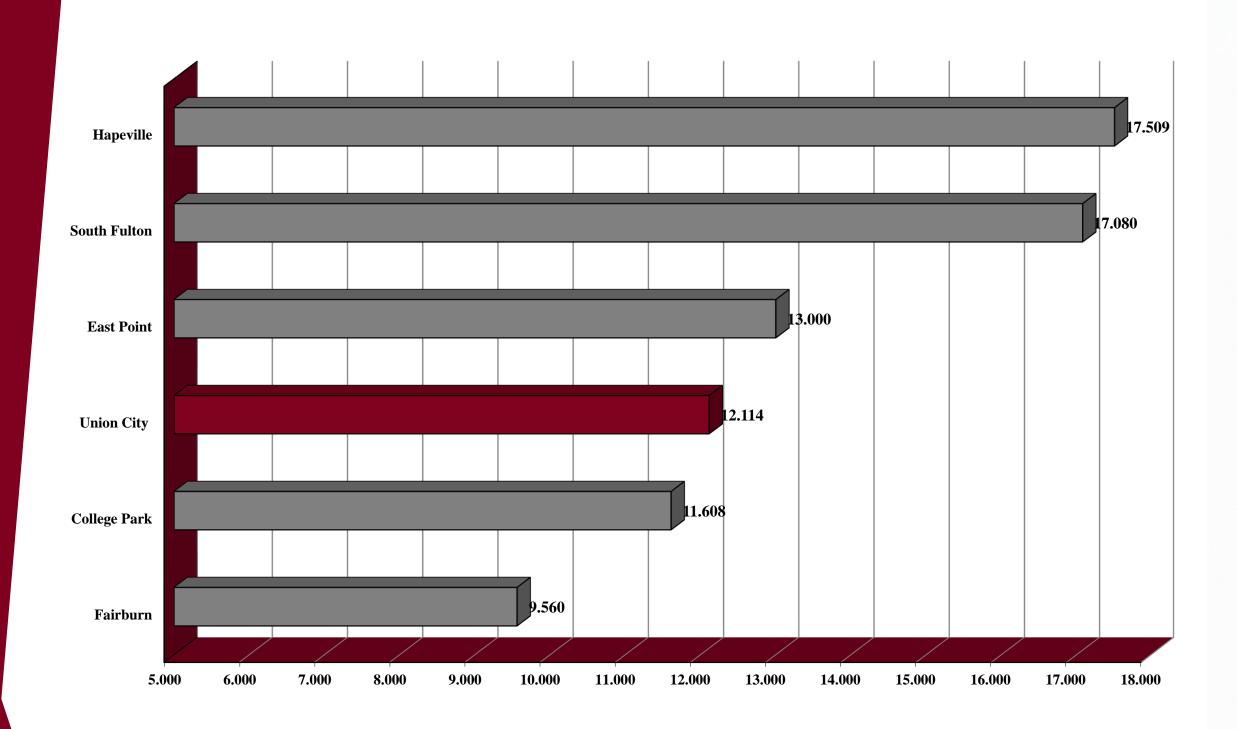
- Dental
  - Added a buy up plan
- Group Life
- Dependent Life
- Long Term Disability/Short Term Disability

### PROPERTY TAXES



## Millage Rate Comparison

(Current Year Rates)



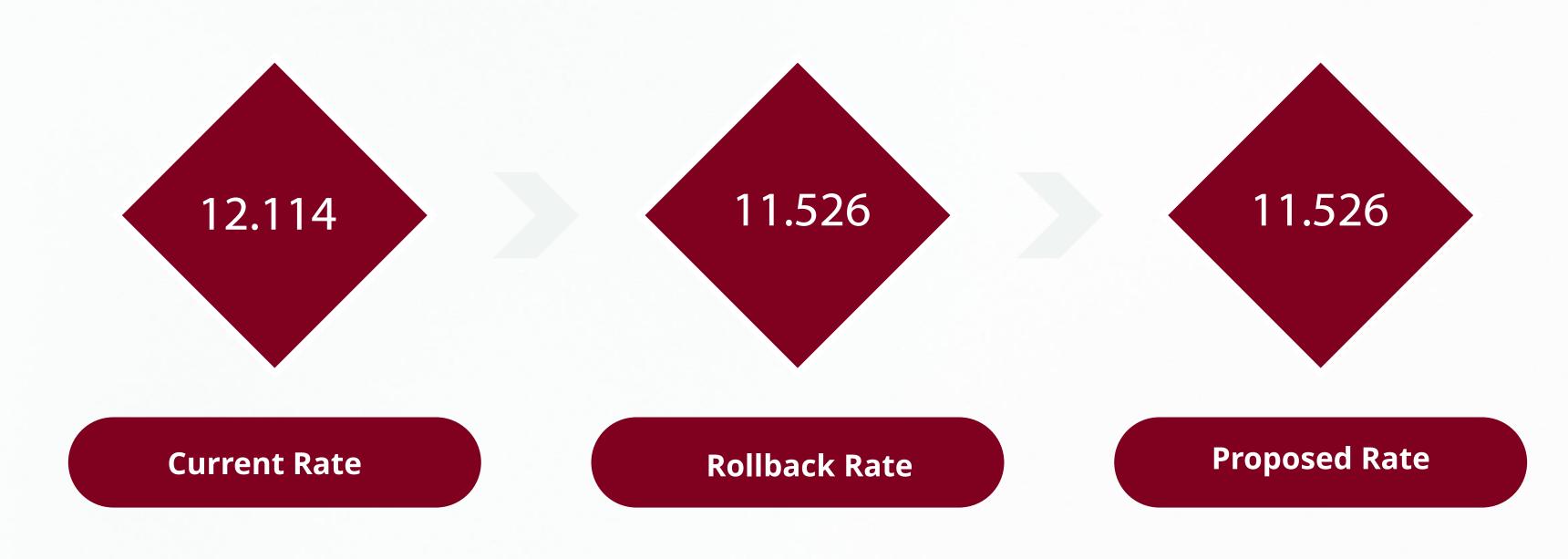
### Tax Digest

#### **PROPERTY TAX**

со	MPUTATION OF MILLAGE RA	ATE ROLLBACK AND PE	ERCENTAGE INCREASE IN PR	ROPERTY TAXES FOR YEA	IR 2025
COUNTY	FULTON		TAXING JURISDICTION	44 - UNION CITY	
	INFORMATION FOR	THE SHADED PORT	TIONS OF THIS SECTION	MUST BE ENTERED	
This inform	mation will be the actual valu	ues and millage rates o	certified to the Department	of Revenue for the application	able tax years.
D	ESCRIPTION	2024 DIGEST	REASSESSMENT OF EXISTING REAL PROP	OTHER CHANGES TO TAXABLE DIGEST	2025 DIGEST
REAL		1,468,390,750	111,768,290	107,026,410	1,687,185,450
PERSONAL		1,071,148,351		143,281,264	1,214,429,615
MOTOR VEHICLES	3	2,018,880		-343,440	1,675,440
MOBILE HOMES		724,723		5,320	730,043
TIMBER -100%		0		0	0
HEAVY DUTY EQL	UIP	0		0	0
GROSS DIGEST		2,542,282,704	111,768,290	249,969,554	2,904,020,548
EXEMPTIONS		809,541,026	11,523,508	17,163,720	838,228,254
NET DIGEST		1,732,741,678	100,244,782	232,805,834	2,065,792,294
FLPA Reimburemer	nt Value	, - , ,		- //	, , , , , , , , , , , , , , , , , , , ,
Adjusted NET DIGE	ST	1,732,741,678	100,244,782	232,805,834	2,065,792,294
		(PYD)	(RVA)	(NAG)	(CYD)
2024 MILL	AGERATE>>>	0.012114	14 2025 PROPOSED MILLAGE RATE >>>		0.011526
	THIS SECTION WILL CA	ALCULATE AUTOMA	TICALLY UPON ENTRY O	F INFORMATION ABOV	/E
DESCRIPTION			ABBREVIATION	AMOUNT	FORMULA
2024 Net Digest			PYD	1,732,741,678	
	Reassessment of Existing Real Pr	operty	RVA	100,244,782	
Other Net Changes		<b>JPS.</b> 1,9	NAG	232,805,834	Λ = V =
2025 Net Digest	-19001		CYD	2,065,792,294	(PYD+RVA+NAG)
2024 Millage Rate			PYM	0.012114	
	of Reassessed Value Added	no no	ME	0.000588	(RVA/CYD) * PYM
Rollback Millage Ra		- 7	RR	0.011526	PYM - ME

COMPUTATION OF PERCENTAGE INCREASE IN PROPERTY TAXES				
If the 2025 Proposed Millage Rate for this Taxing Jurisdiction exceeds the Rollback Millage Rate	Rollback Millage Rate	0.011526		
computed above, this section will automatically calculate the amount of increase in property	2025 Millage Rate	0.011526		
taxes that is part of the notice required in O.C.G.A. Section 48-5-32.1(c) (2)	Percentage Increase	0.00%		

#### Millage Rate Comparison



### UC Millage Rate History

2018	14.952
2019	14.326
2020	14.043
2021	13.197
2022	12.284
2023	11.114
2024	12.114
2025	11.526

#### **HOW ARE TAXES COMPUTED?**

Current Rate	12.114	Proposed Rate	11.526	
Homestead		Homestead	Homestead	
Fair Market Value	275,000	Fair Market Value	275,000	
X 40%	0.40	X 40%	0.40	
Assessed Value	110,000	Assessed Value	110,000	
Assessed Value	110,000	Assessed Value	110,000	
<b>Homestead Exemption</b>	-2,000	<b>Homestead Exemption</b>	-2,000	
Taxable Value	108,000	Taxable Value	108,000	
Taxable Value	108,000	Taxable Value	108,000	
X Millage Rate	0.012114	X Millage Rate	0.011526	
<b>City Property Taxes</b>	\$1,308.31	City Property Taxes	\$1,244.81	

Difference

\$ (63.50)

### TAX YEAR 2025 PROPOSED MILLAGE RATE

11.526



Net Tax Digest = 2,065,792,294

1 mill = 2,065,792

Taxes Levied 100% = \$23,810,643

98% Collection = \$23,334,430

95% Collection = \$22,620,110

90% Collection = \$21,429,578

Net Tax Levy increase by 13.44% from last tax year.

### DEBT SERVICE



#### **Debt Service**







**GF Debt Xfers** 

Series 2022 Bond will increase in FY2027 from \$931,750 to \$1,665,750

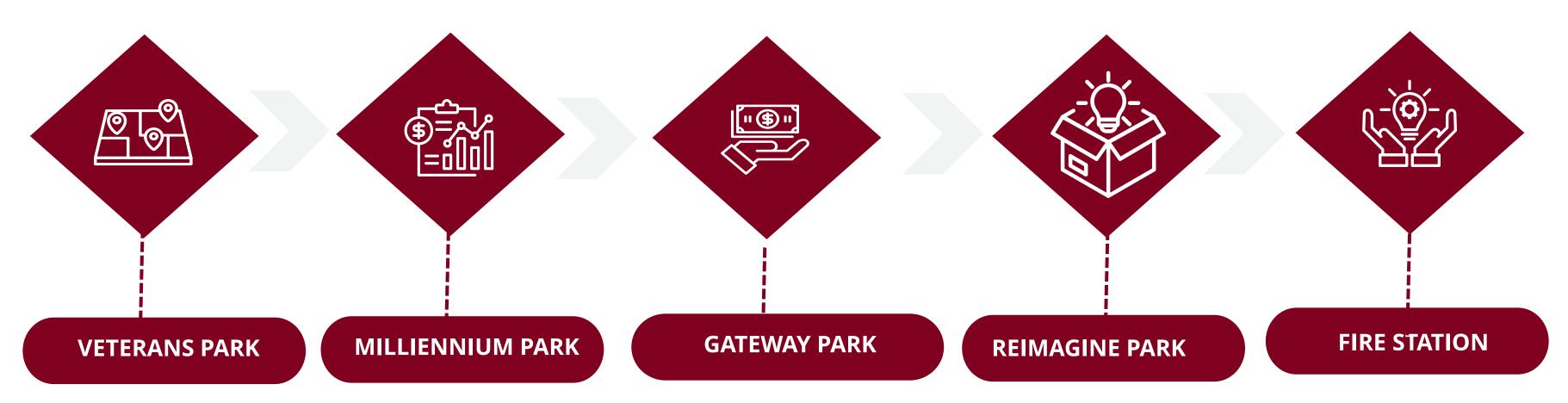
Total Debt Service

\$2,353,925

## CAPITAL PROJECTS



### Capital Projects



PHASE:
CONSTUCTION
EST. COMPLETION DATE:
September 2025
ESTIMATED BUDGET:
\$105,691

PHASE:
CONSTRUCTION
EST. COMPLETION DATE:
February 2026
ESTIMATED BUDGET:
\$3,978,000

PHASE:
CONSTRUCTION
EST. COMPLETION DATE:
NOVEMBER 2025
ESTIMATED BUDGET:
\$1,212,872

PHASE:
SURVEY/DESIGN
EST. COMPLETION DATE:
NOVEMBER 2028
ESTIMATED BUDGET:
\$940,515 Bond Funds
\$2,200,000 ARPA Funds
\$3,140,515

PHASE:

PRELIMINARY ENGINEERING

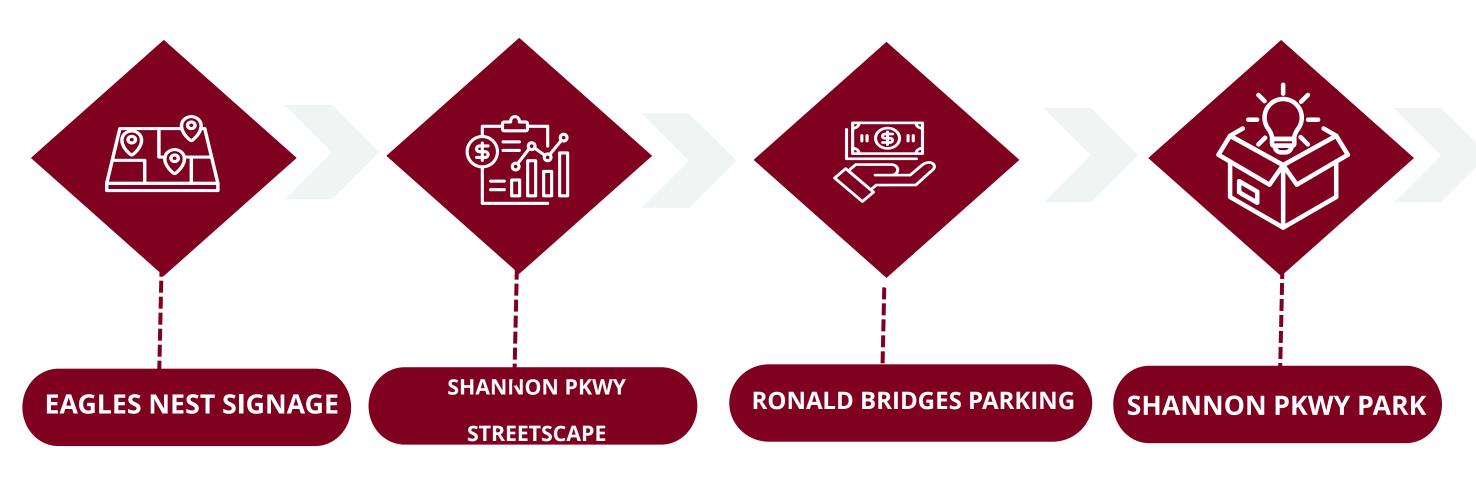
EST. COMPLETION DATE:

SEPTEMBER 2027

ESTIMATED BUDGET:

\$1,028,024

### Capital Projects



PHASE:

**CONSTRUCTION** 

EST. COMPLETION DATE:

**NOVEMBER 2025** 

**ESTIMATED BUDGET:** 

\$105,691

PHASE:

**ROW ACQUISITION** 

EST. COMPLETION DATE:

February 2026

**ESTIMATED BUDGET:** 

\$1,197,721

PHASE:

PRELIMINARY ENGINEERING

EST. COMPLETION DATE:

**MAY 2026** 

**ESTIMATED BUDGET:** 

\$625,673

PHASE:

**SURVEY/DESIGN** 

EST. COMPLETION DATE:

**AUGUST 2026** 

**ESTIMATED BUDGET:** 

\$415,000

## THANK YOU

